

## Questions you may want to ask the Interviewer:

- Why is this position open?
- How long has it been open? What were the main reasons?
- What would make the next hire for this position successful?
- What type of support does this position receive in terms of people, finances, and technology?
- Are objectives, deadlines and metrics established for this position?
- What advancement opportunities are available for a person who is successful in this position? Where does this position lie within the organization and what is the next move available?
- Do you see any significant changes in the organization in the near future?
- How is one evaluated in this position and how does the company define success within a role?

These questions are offered as possible questions to ask during an interview. They are presented only as interviewing guidelines to help you prepare. Some questions may only be appropriate with the right interviewer.

Relax, think and take a breath before responding to any questions during an interview. A slight pause shows consideration of questions. It also allows you a second to compose yourself and answer most effectively.